



About the Company:

Eminence Financial Solutions initiates you into the world of financial engineering and acts as a thought partner and catalyzes the decision making process by providing distinct and sustainable advice. We service the need-gap of the entire spectrum ranging from individuals to large scale organizations to help them make better financial decisions and deliver the desired sustainable success. With a strong and ethical foundation we offer a bouquet of customized and premium financial solutions. With research and technology at the helm of our practices, we not only aim to make you wealthier but also 'Financially Prudent.' By applying the simple science of managing your money and other assets, we believe in taking care of your long term financial health just like a family doctor. If finance is about emotions, our mission is to express those in figures. The old Indian adage claims, 'Money does not grow on trees.' Sure! You need experts for that... Eminence is promoted by first generation entrepreneurs who are qualified finance professionals from renowned institutes. With over 15 years of experience in the financial realm, promoters have had the distinguished opportunity of being the CFOs of their respective companies. With this you can certainly be rest assured that your money is in the safe hands!

➤ **Job Descriptions**

➤ **Postions :**

1. Home Loan & Loan Against Property – 10 Nos
2. Mutual Fund - Institutional Sales-1 No.
Retail/Individual Equity/SIP sale – 2 Nos
3. Project Finance – Client Acquisition – 1 No
4. HR – Inhouse & HR Consulting – 1 No

1. Associate Home Loan & Loan Against Property – Associate – 10 Nos.

Educational Qualification: Graduate/MBA

Communication Skills: Excellent

Key Role:

1. Generation of leads.
2. Cross sale of all Financial products.
3. Co-ordinate with back office for the Execution of leads.

Requirement / Experience : Atleast 2 Years of experience in selling of home loan/ LAP.

Working with either bank / DSA in the same field.

Having Sound Knowledge of the Products.

Compensation : would be good + Handsome Incentives.

2. Associate Mutual Fund – Associate – 1 No.

Retail Equity/SIP Sale – 2 Nos.

Educational Qualification: Graduate/MBA

Communication Skills: Excellent

Key Role:

1. identifying the prospecting clients.
2. Evaluate the requirement & provide the best solutions
3. Cross sale of all financial products.

Requirement / Experience: Atleast 2 Years of experience in selling or distribution of mutual fund schemes.

Workings with either AMC/MF Distributors in the same field.

Having Sound Knowledge of the Products.

Compensation : Would be good + Handsome Incentives.

3. Project Finance – Associate – 1 No.

Educational Qualification: Graduate/MBA

Communication Skills: Excellent

Key Role:

1. Meeting with SME/Company.
2. identify their financial needs.
3. Provide solutions of their needs.
4. Preparation of CMA
5. Closely working with Banking team.

Requirement / Experience : Atleast 2 Years of experience in project finance.

Working with either bank/consulting firm in the same field.

Having Sound Knowledge of the Products.

Compensation : Would be good + Handsome Incentives.

4.HR- Associate – 1 No.

Educational Qualification: Graduate/MBA

Communication Skills: Excellent

- Key Role:**
1. End to end process of hiring till payment of monthly compensation.
 2. Prepare team for the consulting.
 3. Incentives structured to be prepared for sales team.
 4. Motivational schemes to be prepared to employees.
 5. fortnightly MIS to the management.

Requirement / Experience : Atleast 2 Years of experience in any company.

Working with any company in the HR Function.

Compensation : Would be good + Handsome Incentives.